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| **CLOSING ARGUMENT OUTLINE** |

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| 1. Power Start   * Grab the listeners attention   + Reintroduce theme   + Dramatic facts |
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| 2. The Law   * Remind jurors of the legal aspects of case * Elements * Burden of proof * Don’t need to define (that was open), just hit the key ideas you want them to be considering. |
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| 3. The Proof   * Organize by the legal elements * One paragraph for each element * Focus on how you have proven or rebutted each element. * Draw conclusions based on the evidence * Weave the witness testimony that the jurors just heard, the story, and exhibits into a persuasive argument * Use the exhibits you have entered * Don’t retell the story * Highlight admissions and inconsistencies of opposing witnesses brought forth on cross – slam all doors. |
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| 4. Defense Rebuttal   * Theme reversal destruction * Focus on one or two points made by the prosecution and rebut   + Highlight inconsistencies   + Point out promises made in open that they did not follow through on   + Emphasize how they failed to prove or support one of their key legal points. * Prosecution will rebut after the defense closing. |
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| 5. Conclusion   * State your Theme * Appeal to logic and emotion * Request Verdict   + “The evidence requires that you find Dominique Stephens guilty of first degree murder.” |
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